

## Contact

[www.linkedin.com/in/ignasmrc](https://www.linkedin.com/in/ignasmrc)  
(LinkedIn)

## Top Skills

Presentations  
Written Communication  
Communication

## Languages

English (Professional Working)  
Lithuanian (Native or Bilingual)  
Russian (Full Professional)

# Ignas Marcinkevicius

Defence Stream Lead | Co-Founder at 360 Cloud Accounting Ltd  
Belfast Metropolitan Area

## Summary

I am a focused and driven individual with the skills and dedication needed to perform to the highest level in a business or sales related role. I have graduated with a Master of Arts degree in Finance and Economics at University of Aberdeen. Over the last years I have gained very valuable experience in a management role in a very fast paced environment, which has allowed me to develop my management, leadership and communication skills in a sales and hospitality sectors. The knowledge gained during the studies combined with the practice I gained at Yo! Corporation helped me to co-found my own accounting business. I am highly organised and understand the importance of forward planning and management of resources. I pay strong attention to detail, and set high standards for myself and others. I am now looking forward to taking on a challenging new role in a dynamic company where I can make a key contribution and deepen my knowledge in financial sector.

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## Experience

### Invest Lithuania

3 years 7 months

### Defence Stream Lead

January 2025 - Present (1 year 3 months)

Lithuania

- Conducted comprehensive market research and analysis to develop Lithuania's value proposition for defence companies.
- Coordinated and maintained stakeholder relationships across government ministries and private/public institutions to promote effective collaboration.
- Identified and pursued strategic partnerships and initiatives to strengthen and advance Lithuania's defence ecosystem.

### Senior Investment Advisor

July 2024 - January 2025 (7 months)

Vilnius, Vilniaus, Lithuania

### Investment Advisor

September 2022 - August 2024 (2 years)

Vilnius, Lithuania

Invest Lithuania is a governmental Investment Promotion and Business Development agency acting. It provides free-of-charge consultancy services to global companies interested in establishing a presence in Lithuania. The agency serves as a one-stop-shop for foreign investors, providing support, information, and guidance through every stage of setting up.

### 360 Cloud Accounting Ltd

Co-Founder

December 2018 - Present (7 years 4 months)

Belfast, Northern Ireland, United Kingdom

### Kurk Lietuvai (Create Lithuania)

Project Manager

September 2021 - September 2022 (1 year 1 month)

Vilnius, Lithuania

### YO! Sushi

Deputy Manager

November 2011 - June 2021 (9 years 8 months)

Belfast, Northern Ireland, United Kingdom

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## Education

University of Aberdeen

Master of Arts - MA, Economy and Finance · (2010 - 2015)