

Contact

www.linkedin.com/in/sirgedas
(LinkedIn)
quantum-systems.com/ (Company)

Top Skills

Interpersonal Skills
Customer Experience
Strategy

Languages

Russian (Professional Working)
English (Professional Working)
Lithuanian (Native or Bilingual)
German (Elementary)

Donatas Sirgedas

Aerial intelligence when it matters | Quantum Systems
Vilnius, Vilniaus, Lithuania

Experience

Quantum Systems

Managing Director | Quantum Systems Lithuania & Estonia
August 2025 - Present (6 months)
Vilnius, Vilniaus, Lithuania

Mission: build smart forces and grow bold.

Key responsibilities:

- Leadership – shaping innovation for defense readiness
- Strategic management – aligning company growth with national and allied priorities
- Legal and public representation – acting on behalf of the company
- Financial oversight – securing performance and control
- Business development – expanding presence across defense markets
- Coordination with HQ – ensuring mission alignment across borders

Time to deliver impact where it counts!

DOC Lithuania

Segretario
March 2022 - Present (3 years 11 months)
Vilnius, Vilniaus, Lithuania

Lithuanian Defence Innovators Industries Association

Executive Director
June 2025 - November 2025 (6 months)
Vilnius

My mission is to foster the emergence of a future-oriented and innovation-led defence industry in Lithuania.

Aktyvus Photonics

Head of Strategic Partnerships
February 2025 - June 2025 (5 months)
Vilnius, Vilniaus, Lithuania

In Laser guidance we trust!

Lithuanian Mint

Managing Director
October 2022 - January 2025 (2 years 4 months)
Vilnius, Lithuania

Polimaster
4 years 1 month

Chief Marketing and Sales Officer
September 2019 - September 2022 (3 years 1 month)
Vilnius, Vilniaus, Lithuania

Managing Director (Polimaster Europe)
September 2018 - September 2022 (4 years 1 month)
Vilnius, Lithuania

Ducati Club Lithuania (D.O.C. Lithuania)
Presidente
August 2018 - October 2019 (1 year 3 months)
Vilnius

Live the passion!

Precizika Metrology
Head Of Sales
September 2017 - September 2018 (1 year 1 month)
Vilnius, Lithuania

DMG MORI Nordic & Baltics
Sales Manager Baltic Countries
August 2016 - June 2017 (11 months)
Pirkkala, Finland

<http://fi.dmgmori.com/>

Altechna
Key Account Manager
April 2016 - August 2016 (5 months)
Vilnius, Lithuania

Optida Co Ltd.
Head of Business Development
April 2015 - August 2016 (1 year 5 months)
Vilnius, Lithuania

STANSEFABRIKKEN, UAB

Key Account Manager

April 2012 - April 2015 (3 years 1 month)

Ukmergė, Lithuania

Field. Sheet metal processing and sub-contracting

Responsibilities. Customer service. Sales. Consulting. Engineering services.

ROLANDS MOISEJS

Salesman- Product manager

August 2007 - March 2012 (4 years 8 months)

Vilnius, Lithuania.

Field. Metal processing industry service.

Responsibilities. Sales of sheet metal processing machines and tools, technology and application consulting, technical support, supervision of installations, maintenance, service; Representation of products, company, negotiation and search of new products, technologies, spare parts and consumables suppliers. Key account management. Machinery financial leasing projects in cooperation with Trumpf Finance AG.

CITY SERVICE, UAB

Sales Manager

July 2006 - June 2007 (1 year)

Vilnius, Lithuania

Field. Facility management.

Responsibilities. Sales and management of sales projects of Facility management service, framing of service contracts, sourcing and purchase of subcontractor service.

VOESTALPINE VAE LEGETECHA, UAB

Production engineer

August 2003 - July 2006 (3 years)

Valčiūnai, Vilnius, Lithuania

Field. Railway industry, Turnout systems.

Responsibilities. Supervision of an assembly workshop, production planning, process control, sourcing, product implementation, maintenance of tooling and machines.

Education

ISM University of Management and Economics, Executive School

Master's degree, Executive Master in Management · (October 2019 - January 2024)

Vilniaus Gedimino Technikos Universitetas
Master of Business Administration (MBA), Industrial
Engineering · (1999 - 2005)

VIA University College (former Vitus Bering Denmark)
Bachelor's degree, Engineering Mechanics · (2002 - 2002)