

## Contact

[www.linkedin.com/in/sirgedas](https://www.linkedin.com/in/sirgedas)  
(LinkedIn)  
[quantum-systems.com/](https://quantum-systems.com/) (Company)

## Top Skills

Interpersonal Skills  
Customer Experience  
Strategy

## Languages

Russian (Professional Working)  
English (Professional Working)  
Lithuanian (Native or Bilingual)  
German (Elementary)

# Donatas Sirgedas

Aerial intelligence when it matters | Quantum Systems  
Vilnius, Vilniaus, Lithuania

## Experience

### Quantum Systems

Managing Director | Quantum Systems Lithuania & Estonia  
August 2025 - Present (6 months)  
Vilnius, Vilniaus, Lithuania

Mission: build smart forces and grow bold.

#### Key responsibilities:

- Leadership – shaping innovation for defense readiness
- Strategic management – aligning company growth with national and allied priorities
- Legal and public representation – acting on behalf of the company
- Financial oversight – securing performance and control
- Business development – expanding presence across defense markets
- Coordination with HQ – ensuring mission alignment across borders

Time to deliver impact where it counts!

### DOC Lithuania

Segretario  
March 2022 - Present (3 years 11 months)  
Vilnius, Vilniaus, Lithuania

### Lithuanian Defence Innovators Industries Association

Executive Director  
June 2025 - November 2025 (6 months)  
Vilnius

My mission is to foster the emergence of a future-oriented and innovation-led defence industry in Lithuania.

### Aktyvus Photonics

Head of Strategic Partnerships  
February 2025 - June 2025 (5 months)  
Vilnius, Vilniaus, Lithuania

In Laser guidance we trust!

### Lithuanian Mint

**Managing Director**  
October 2022 - January 2025 (2 years 4 months)  
Vilnius, Lithuania

**Polimaster**  
4 years 1 month  
**Chief Marketing and Sales Officer**  
September 2019 - September 2022 (3 years 1 month)  
Vilnius, Vilniaus, Lithuania

**Managing Director (Polimaster Europe)**  
September 2018 - September 2022 (4 years 1 month)  
Vilnius, Lithuania

**Ducati Club Lithuania (D.O.C. Lithuania)**  
**Presidente**  
August 2018 - October 2019 (1 year 3 months)  
Vilnius

Live the passion!

**Precizika Metrology**  
**Head Of Sales**  
September 2017 - September 2018 (1 year 1 month)  
Vilnius, Lithuania

**DMG MORI Nordic & Baltics**  
**Sales Manager Baltic Countries**  
August 2016 - June 2017 (11 months)  
Pirkkala, Finland

<http://fi.dmgmori.com/>

**Altechna**  
**Key Account Manager**  
April 2016 - August 2016 (5 months)  
Vilnius, Lithuania

**Optida Co Ltd.**  
**Head of Business Development**  
April 2015 - August 2016 (1 year 5 months)  
Vilnius, Lithuania

**STANSEFABRIKKEN, UAB**

Key Account Manager

April 2012 - April 2015 (3 years 1 month)

Ukmergė, Lithuania

Field. Sheet metal processing and sub-contracting

Responsibilities. Customer service. Sales. Consulting. Engineering services.

**ROLANDS MOISEJS**

Salesman- Product manager

August 2007 - March 2012 (4 years 8 months)

Vilnius, Lithuania.

Field. Metal processing industry service.

Responsibilities. Sales of sheet metal processing machines and tools, technology and application consulting, technical support, supervision of installations, maintenance, service; Representation of products, company, negotiation and search of new products, technologies, spare parts and consumables suppliers. Key account management. Machinery financial leasing projects in cooperation with Trumpf Finance AG.

**CITY SERVICE, UAB**

Sales Manager

July 2006 - June 2007 (1 year)

Vilnius, Lithuania

Field. Facility management.

Responsibilities. Sales and management of sales projects of Facility management service, framing of service contracts, sourcing and purchase of subcontractor service.

**VOESTALPINE VAE LEGETECHA, UAB**

Production engineer

August 2003 - July 2006 (3 years)

Valčiūnai, Vilnius, Lithuania

Field. Railway industry, Turnout systems.

Responsibilities. Supervision of an assembly workshop, production planning, process control, sourcing, product implementation, maintenance of tooling and machines.

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## Education

ISM University of Management and Economics, Executive School

Master's degree, Executive Master in Management · (October 2019 - January 2024)

Vilniaus Gedimino Technikos Universitetas  
Master of Business Administration (MBA), Industrial  
Engineering · (1999 - 2005)

VIA University College (former Vitus Bering Denmark)  
Bachelor's degree, Engineering Mechanics · (2002 - 2002)