

## Kontakt

[www.linkedin.com/in/hendrik-kramer](https://www.linkedin.com/in/hendrik-kramer) (LinkedIn)

## Top-Kenntnisse

Start-ups

Entrepreneurship

Autonomous Vehicles

## Certifications

Graduate of TechFounders Accelerator

## Honors-Awards

German Mobility Award 2020/  
Deutscher Mobilitätspreis 2020

de:hub Award 2020 (Most promising  
German Startup 2020)

Munich Startup Award 2020

Top 100 People to watch 2021

Top 40 under 40 2023

# Hendrik Kramer

Co-Founder & CEO at FERNRIDE | Driving logistics automation! We are hiring!

Metropolregion München

## Zusammenfassung

At FERNRIDE, we believe in a future where robotics unlocks human potential to create a better world. Yet today, humans still perform repetitive, risky tasks to keep our world running. These jobs, essential yet unattractive, should be performed by robots, which still fall short. We are on a mission to change that and transform critical industries through human-centric automation.

FERNRIDE delivers a comprehensive ground autonomy platform to offer scalable automation solutions across industries. They span from container terminals and yard operations via defence logistics to open-road trucking. By combining AI-powered autonomy with human oversight and modular, vehicle-agnostic hardware, we enable businesses and defence organizations to harness the full potential of automation, driving efficiency and safety.

FERNRIDE was founded in 2019 following 10 years of research at the Technical University of Munich and currently has over 150 employees. We are setting the standard for autonomous logistics and advancing Europe's technological sovereignty by delivering the first-ever fully certified autonomous trucking system in Europe in 2025.

Physical AI is the biggest transformational technology of our time. Backed by €75 million in venture funding from top-tier investors and trusted by blue-chip customers, such as HHLA, Volkswagen, and DB Schenker, we are on a mission to build Europe's leader in Physical AI, on track to lead the world in next-generation industrial automation.

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## Berufserfahrung

FERNRIDE  
Co-Founder & CEO

Mai 2019 - Present (6 Jahre 9 Monate)

München und Umgebung, Deutschland

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Kramer-Dressage.com

Founder

Februar 2011 - Present (15 Jahre)

Lathen

As a teenager, I started building a platform to sell horses on the internet from Germany to all over the world - originating from the family's hobby turning it into a successful business.

[www.kramer-dressage.com](http://www.kramer-dressage.com)

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## Ausbildung

Stanford University

Researcher at Center for Design Research/d.school · (2019 - 2019)

Technische Universität München

Master in Management & Technology (MMT) · (2017 - 2019)

Manage&More by UnternehmerTUM

Manage&More Scholarship · (2018 - 2019)

DTU - Technical University of Denmark

Chemical Engineering · (2016 - 2016)

Universität Bremen

Bachelor of Science - BS, Industrial Engineering · (2013 - 2017)