

Способы связаться

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(LinkedIn)

Основные навыки

Business Engagement
Military
Operations

Igor Kornilov

CEO of ARX Robotics Ukraine
Украина

Общие сведения

14+ years of experience in program management and business development within the defence sector and miltech.

Extensive experience in:

- managing large-scale B2B/B2G projects;
- business expansion in existing and new markets;
- building strategic partnerships;
- establishing operational processes to drive business objectives;
- negotiating.

Опыт работы

ARX Robotics
CEO of ARX Robotics Ukraine
ноября 2024 - Present (1 год 2 месяца)

TAXA
Program Manager
августа 2023 - октября 2024 (1 год 3 месяца)

- Managing product modernization projects;
- Obtaining NATO Stock Numbers for the products;
- Promoting the use of the all-terrain vehicles in the Armed Forces;
- Managing development of the Unmanned Ground Vehicle - Robotic Amphibious All-terrain Vehicle TAXA UGV in various modifications.

SHERP
Program Manager
февраля 2023 - октября 2024 (1 год 9 месяцев)

- Business and partnerships development - projects with UNITED24, WOG and The State Emergency Service of Ukraine (SESU);
- Project management on establishing overseas production facilities.

Volunteer activities

Volunteer Team Lead

февраля 2022 - февраля 2023 (1 год 1 месяц)

Ukraine

- Delivered assistance worth EUR 1,4M+ to The Armed Forces of Ukraine, including vehicles, optical devices, tactical gear, etc.;
- Set up the operational processes of the charitable foundation.

Liepaja Shipyard

10 лет 2 месяца

Portfolio Manager (International Projects)

января 2014 - мая 2021 (7 лет 5 месяцев)

Liepaja, Latvia

Project portfolio management with foreign Navies and private customers for the production, maintenance and modernisation of ships, ship equipment, floating docks and specialised products.

Project Manager

апреля 2011 - января 2014 (2 года 10 месяцев)

Liepaja, Latvia

GeeksForLess Inc.

QA Specialist

октября 2010 - апреля 2011 (7 месяцев)

Mykolayiv, Ukraine

Образование

Admiral Makarov National University of Shipbuilding

Master's degree, Engineering · (2004 - 2010)