

Kontakt

www.linkedin.com/in/benedikt-brandmeier (LinkedIn)

Top-Kenntnisse

Investor Relations
Fundraising
strategic investments

Languages

Deutsch (Native or Bilingual)
Englisch (Full Professional)

Certifications

Project Planning and Controlling with
MS Project Server 2007
Konfliktmanagement &
Verhandlungsführung

Benedikt Brandmeier

Head of Finance at ARX Robotics | Start-up Professional | TUM
Munich
Metropolregion München

Zusammenfassung

Heading Finance at ARX Robotics, focusing on financial planning, accounting, fundraising (debt & equity). Previously worked in corporate finance, product & business development, business strategy, marketing and sales which allows me to best create value and connect-the-dots for investors.

Proven track record of raising funds for the companies I worked in, excelling in a purpose-driven, future-oriented and competitive environment. Profound start-up mentality and future oriented with strong communication skills. Internationally experienced, success driven and a big believer of team work and collaboration. Demonstrated ability to work with C-suite and shareholders.

SPECIALTIES:

Controlling | Financial Planning | Fundraising | Strategic investment | Contract negotiation | M&A / deal structuring | Joint ventures | Investor relations | Business Planing | Business Development | Strategic Planning | International Business | Competitive Analysis & Targeting - all with particular focus on innovative and rapidly growing technology companies.

Berufserfahrung

ARX Robotics
Head of Finance
Juli 2025 - Present (6 Monate)
München, Bayern, Deutschland

HEERO Motors
Head of Finance
April 2025 - Juni 2025 (3 Monate)
München, Bayern, Deutschland

Volocopter GmbH

Head of Corporate Finance & Investor Relations

Oktober 2021 - März 2025 (3 Jahre 6 Monate)

München, Bayern, Deutschland

2021 Oct - 2022 Oct: Senior Manager Business Development

- Steering joint venture negotiations, legal processes & incorporation within various Asian countries.
- Project management for strategic initiatives with project teams of up to 15 people.

2022 Oct - 2024 Mar: Lead Corporate Finance & Investor Relations

- Leading all fundraising (debt & equity) and investor relations topics
- Raised > €250m

Drone Champions League

Head of Sales & Business Development

Oktober 2017 - August 2021 (3 Jahre 11 Monate)

München und Umgebung, Deutschland

- Leading Series B and Series C fundraising with raising > €20m
- Global business development & team lead

BMW Group

1 Jahr 1 Monat

Master's Degree Candidate Communication Management Product & Brand

März 2017 - September 2017 (7 Monate)

Intern Communication Management

September 2016 - Februar 2017 (6 Monate)

Munich

Intern Communication Management Product & Brand

Ausbildung

Technische Universität München

Master of Science (M.Sc.), TUM-BWL · (2014 - 2017)

Technische Universität München

Bachelor of Science (B.Sc.), TUM-BWL · (2010 - 2014)

