

Contact

www.linkedin.com/in/andrii-makhnyk (LinkedIn)

Top Skills

Defense
Hardware
Unmanned Aerial Vehicle (UAV)

Languages

Ukrainian (Native or Bilingual)
Polish (Limited Working)
English (Professional Working)

Certifications

The Human Security Approach:
From principles to practice
The YPS Primer

Andrii Makhnyk

Legal Advisor | Specializing in Hardware Innovation & Defense Tech
| Expertise in Compliance, Certification, IP and Contracts
Lviv, Lviv, Ukraine

Summary

As a competent legal professional with a Master's degree in Law and extensive experience in business planning and project management, I am skilled in providing legal support to clients from diverse backgrounds and countries, as well as monitoring documents and communicating effectively. I am dedicated to making a positive impact in the lives of people in need and committed to contributing to the organization's goals.

Experience

IRON Cluster
General Counsel
June 2023 - Present (2 years 4 months)
Lviv, Ukraine

Предприниматель
Legal Advisor
September 2020 - Present (5 years 1 month)
Lviv, Ukraine

- Created 8+ companies and structured labor relations for several of them.
- Provided legal and strategic consulting to non-profit organizations.
- Provided comprehensive legal support for people from various countries, including Ukraine, USA, Poland, France, India, and Azerbaijan, encompassing a broad spectrum of legal issues such as business law, contract drafting, employment law, intellectual property, and immigration law.
- Drafted up complex international contracts, employment agreements, and more.
- Registered business with government agencies and drafted/reviewed legal documents, providing technical assistance to ensure compliance with legal and regulatory requirements.
- Developed business plans, including conducting market research and analysis, identifying potential risks and opportunities, and creating financial

projections. This has involved working closely with clients to understand their goals and objectives and tailoring the plan to their specific needs.

Lviv Regional State Administration

Lawyer

November 2019 - April 2023 (3 years 6 months)

Lviv, Ukraine

- Successful track record with over 40 wins in commercial, civil, and administrative courts
- Prepared moderately complex legal documents, court papers, agreements, and pleadings.
- Gave comprehensive and accurate advice on legal topics to all departments of Lviv Regional State Administration.
- Reviewed agreements prepared by different departments to ensure compliance with internal contract management procedures and applicable laws.
- Effectively communicated with government officials, building positive relationships and providing feedback to achieve successful outcomes.
- Maintained legal compliance with Lviv Regional State Administration.

Education

Kyiv School of Economics

Cluster Management · (September 2023 - March 2024)

Yaroslav Mudryi National Law University

Master's degree, Law · (September 2017 - February 2019)