

Contact

www.linkedin.com/in/bill-hagerty-363876b4 (LinkedIn)

Top Skills

Leadership

Strategy

Mergers & Acquisitions

Bill Hagerty

U.S. Ambassador to Japan
Japan

Summary

Confirmed as U.S. Ambassador to Japan in July 2017 and began serving in August 2017. Prior to his confirmation, he founded and led Nashville's MLS Steering Committee to bring major league soccer team franchise to Nashville, Tennessee. Served as Cabinet Secretary responsible for Trade and Commerce for home state of Tennessee, where State was ranked #1 in nation for foreign direct investment in 2014 and 2015, majority of which was from Japan. #1 State in nation for jobs and economic growth ("State of the Year") 2013 and 2014. Private equity investor who, upon his confirmation as Ambassador, resigned his roles on 2 NYSE and 1 NASDAQ public company boards. White House Staff with portfolio that included International Trade. The Boston Consulting Group, international management consultant with career spanning 5 continents. Lived and worked in Tokyo, Japan for 3 years as Senior Expatriate in BCG's Tokyo office, where he was also a member of the American Chamber of Commerce in Japan.

Experience

U.S. Department of State

7 years 8 months

U.S. Ambassador to Japan, (Retired)

July 2017 - Present (7 years 8 months)

Tokyo, Japan

U.S. Ambassador to Japan

August 2017 - Present (7 years 7 months)

Tokyo, Japan

Nashville MLS Organizing Committee

Organizer

May 2016 - July 2017 (1 year 3 months)

Greater Nashville Area, TN

Co-Founder of Organizing Committee leading Nashville's effort to acquire a Major League Soccer franchise

Ryman Hospitality Properties (NYSE: "RHP")

Director, Audit Committee Member

May 2016 - July 2017 (1 year 3 months)

Greater Nashville Area, TN

Parent company of the Gaylord Hotel Group, the Grand Ole Opry and Nashville's Ryman Auditorium

Hall Capital

Advisory Board Member

2016 - July 2017 (1 year)

Family-owned private investment company. Co-investment relationship

Pinnacle Bank (NASDAQ: "PNFP")

Director

July 2015 - July 2017 (2 years 1 month)

Greater Nashville Area, TN

Nation's second best performing bank stock and largest bank headquartered in Nashville

RenaissanceRe (NYSE: "RNR")

Director

May 2015 - July 2017 (2 years 3 months)

Provider of reinsurance, insurance, ventures and related business services

R.J. O'Brien

Director, Governance Committee Chair

2010 - July 2017 (7 years)

Member of the Board of Directors for nation's largest independent futures and commodities merchant (www.rjobrien.com)

Hagerty Peterson & Company, LLC ("Hagerty Peterson")

Co-Founder

1997 - July 2017 (20 years)

Greater Nashville Area, TN

Private equity investment firm

2016 Presidential Transition Team

Director of Presidential Appointments

June 2016 - January 2017 (8 months)

Led initial volunteer effort supporting selection of cabinet members and certain key positions at a sub-cabinet level, prior to hand-off to full time White House staff responsible for recruitment and ultimate placement of more than 4,000 permanent WH staff, department and agency positions as well as independent boards and commissions.

State of Tennessee Governor's Cabinet Secretary for Trade and Commerce

Commissioner of Economic Development

January 2011 - January 2015 (4 years 1 month)

Greater Nashville Area, TN

Cabinet post responsible for trade, jobs and economic growth for Tennessee

- Led trade missions for the State and managed Trade Offices in Japan, Europe and the Americas
- Served as Delegation Head for Southeast US/Japan annual exchanges
- Executed over 700 transactions, securing commitments for more than \$15 billion in capital investment and 90,000 jobs
- Repositioned department with 47% headcount reduction, new structure
- Closed over 700 deals during 4 year term
- Tennessee named State of the Year for jobs and economic growth a record 2 consecutive years, 2013-2015
- #1 State in Nation for Foreign Direct Investment, also a record 2 consecutive years, 2013-2015 - 60% from Japan
- Responsible for Tennessee Film, Entertainment and Music Commission
- Identified ABC hit television series "Nashville" as opportunity for state visibility, tourism and economic development
- Invested more than \$35 million in the show now syndicated in more than 60 countries with more than 8 million weekly viewers

Houghton Mifflin Harcourt

Director, Compensation Committee Chair

2010 - 2013 (3 years)

Assisted global publisher during transition from an Irish domiciled company to one now headquartered in the US. (Nasdaq: HMHC)

President's Commission on White House Fellowships

Member, Regional Selection Panel Chair

1997 - 2009 (12 years)

Trident Capital, LP

Venture Capital/Private Equity Investor

1993 - 1994 (1 year)

Private equity firm based in Silicon Valley

- Lifted out mapping division of former BCG client, RR Donnelly, to form MapQuest (Nasdaq: MQST), subsequently acquired by AOL Time Warner (NYSE: AOL) through public tender

White House Staff

White House Fellow

September 1991 - January 1993 (1 year 5 months)

Assignments included international trade, commerce, treasury, defense and telecom

- Selected as White House Fellow reporting to the Vice President of the United States

Boston Consulting Group

International Management Consultant, Senior Expatriate Japan

August 1984 - August 1991 (7 years 1 month)

Tokyo, Japan and others

Worked on 5 different continents for clients in Health Care, Financial Services, Consumer Products, Media and Technology sectors

- Responsible for managing Boston Consulting's western clients in Japan and Asia

- Spent three years in Tokyo, Japan managing BCG's western clients throughout Japan and Asia

Education

Vanderbilt University Law School

Doctor of Law (JD) · (1981 - 1984)

Vanderbilt University

Bachelor of Science/Phi Beta Kappa, Economics · (1977 - 1981)